

# **Client Support Programme**

Rotork's Client Support Programme (CSP) is designed to increase asset reliability and availability of your Rotork valve actuator and control products. The plan includes predictive and planned maintenance and asset management for all Rotork products.

#### **Increase Plant Availability**

Planned technical support will improve product reliability over a long period and help avoid unpredicted downtime. Rotork CSP provides assurance that assets will operate as requested.

#### **Protect Your Investments**

Optimised maintenance will increase the productive life of valuable assets. Well maintained and functionally useful equipment has greater value to the business and is an asset, not a liability. Support can be tailored to match the criticality of the device to the process and suit process needs.

## **Maximise Your Productivity and Reduce Operational Risk**

Ongoing technical support can help to achieve increases in reliability and availability leading to improvements in operational performance. Rotork CSP will help your team spend less time on maintenance and become more productive.

## **Maintain Your Reputation**

Regular support can ensure that your commitments to your customers are maintained and that your reputation is protected with them.

### **Reduce Cost of Ownership**

With CSP you reap savings through discounted costs for technology upgrades, spare parts, consulting services, and training. Further savings can be realised through greater control of maintenance costs and reduction in personnel costs. As the life cycles of your equipment are optimised, your return on investment will increase.

#### **Optimised Cash Flow**

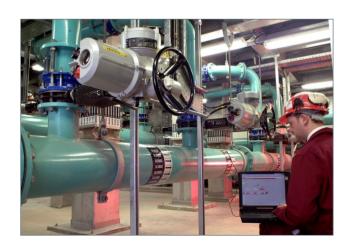
Flexible finance options and installment payments are available for the programme and also for critical equipment purchases.

#### **Fixed Costs**

CSP can reduce or eliminate unplanned maintenance costs.







# **Redefining** Flow Control



### **How the CSP Programme Works**

You can choose a programme that suits your needs. Within a given process site it is possible to include or exclude particular actuators. It may be preferable to include CSP for all your assets but select a CSP programme to fit the critical nature of specific assets versus others which may be less critical to your overall process.

Rotork will discuss your maintenance requirements with you and design a tailor-made Client Support Programme that exactly fits your needs and gives you priority access to all of our technical support services.

The CSP will focus on your main objectives: increased reliability, increased availability, reduction of unplanned maintenance hours and spare parts used, as well as minimising HSE incidents. These parameters will be measurable and reported on a regular basis while discussing the value and cost of the CSP relative to your overall goals; reduced maintenance costs over time, increasing uptime and maximum production.



#### **CSP Programme Features**

Tailored to meet the needs of your operation

- Asset Management Programme Database to allow visibility of all runtime data and maintenance history
- Emergency/priority response times tuned to meet the criticality requirements of your process
- Labour and parts inclusive or at reduced rates
- Parts management programme
- Repair or replacement
- Configuration changes
- New actuator start-ups
- Retrofit discounts
- Health checks
- Predictive maintenance
- Preventive maintenance
- Support battery management
- Extended warranty
- Partial stroking
- Dedicated programme manager
- Priority technical assistance
- Operational training

## Additional, Optional Features

- Instrument calibration
- Workshop overhauls
- Cabling maintenance (control and /or power)
- Pakscan system management
- **Engineering support**
- DCS/PLC integration
- Resident service technician (full time)

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